

Chiropractic News

October 2005

From the Chiropractic Fellowship of PA



A Thought:

Do you have entries in your "To do" list that just never get done. I do. When I notice that the entries aren't going anywhere I need to re-evaluate things a bit. Do I really have to do that thing? Do I really not want to do that thing? Is there anyone else that I can get to do that thing? Can I delegate? Can I pay someone to complete that task? Can I just scratch that entry away? What would be the consequences if I never did that thing?

I have got to set up my life in such a way that I want to participate.

Set up your life in such a way that you can win. Sounds like common sense but sometimes those obvious things are so easy to overlook. Hope I got you thinking a bit -

UPCOMING SEMINARS Watch for upcoming seminars for your continuing education credits. Also, please let us know if you have any suggestions for future seminars.

Insurance Procedures 2005 - Know THE RULES! Get the tools!

Presented by: David Smith, D.C.

- What are the new rules?
- Is everyone being treated like this?
- Why do they want to see my Medicare records? Can an auditing company check my chart notes? Can I use my own abbreviations?
- Why did HGSA say my ABN was not valid? What does Medicare consider "three to four regions" of the spine? Why don't I get mailings on this stuff?
- Why do my PI and WC bills get cut? What triggers PRO?

October 27, 2005

Location: Holiday Inn Monroeville

Time: 9 am to 1 pm.

November 3, 2005

Location: Best Western, Harrisburg Airport

Time: 9 am to 1 pm.

For more information email corinne@wannerassoc.com

Koren Specific Technique Seminar

Presented by: Ted Koren, D.C.

Simply put, you'll know exactly where to adjust (without X-rays, computers, MRI or other analytical equipment), when to adjust and whether or not you have corrected the subluxation; you cannot over-adjust.

You'll see real changes from the first visit including immediate postural changes. You won't be pounding on the same subluxations visit after visit. Spines start healing and people start holding their adjustment for longer periods – and they refer more than ever.

I knew this technique was powerful when I saw dramatic retracing in patients – both mental and physical stresses were being released.

Additional benefits:

- This is a stand alone technique – but you can use it with other techniques if you wish.
- There is no guess work – you will know if the subluxation was corrected. You will know where, when and when not to adjust.
- It's easy to learn.
- Yes, you really can specifically analyze and adjust yourself.

November 12 - 13, 2005

Location: Montgomeryville, PA

Time: Sat. 8:00 AM to 8:00 PM

Sun. 8:00 AM to Noon.

January 14 - 15, 2006

Location: Montgomeryville, PA

Time: Sat. 8:00 AM to 8:00 PM

Sun. 8:00 AM to Noon.

March 11 - 12, 2006

Location: Montgomeryville, PA

Time: Sat. 8:00 AM to 8:00 PM

Sun. 8:00 AM to Noon.

May 6 - 7, 2006

Location: Montgomeryville, PA

Time: Sat. 8:00 AM to 8:00 PM

Sun. 8:00 AM to Noon.

For more information visit www.teddkorenseminars.com

FOCUS PHILOSOPHY NIGHT

Date: **Saturday, October 15**

Time: 7:00 - 10:00 p.m.

FEATURING: John Madeira, Stuart Katzen, Sharon Gorman

LOCATION:

Howard Johnson

Bartonsville, PA

Just off I-80 at exit 302

Call (570)424-6100 for reservations

* be sure to ask for the Focus Rate *

We eat together at the Hotel Restaurant at 5:30 pm if you would like to join us.

COST: Suggested fee is the price of one office visit. We will be passing the hat to cover expenses.

For more information contact Sharon Gorman at (570) 350-4091 focus2@ptd.net

FUTURE DATES

November 12 - Dean Depice, Jeff Yadlowski

December 10 - James Sigafoose

Mark your calendar for:

January 7, February 25, March 18, April 15, May 6

CLASSIFIED ADS

You are invited to send us any classified notices to be included in this newsletter. That would include selling a practice, looking for a new associate, looking for someone to cover your practice or looking to buy or sell equipment. E-mail notices to: focus@noln.com or corinne@wannerassoc.com.

USED CHIROPRACTIC EQUIPMENT 9 Pettibon Electric Adjusting Instruments, Single Thrust \$375.00 each, Multiple Thrusts \$425.00 each.

Duplicating Cassette Tape Machine by Telex - Duplicating machine copies 3 tapes at a time both sides. Great equipment to produce tapes to hand out to your patients & at screenings. Cost \$ 450.00.

Singer's Slide Presentations for Speaking Engagements for Industry, Clubs, or any Organization needing a Speaker (ADHD, Health & Stress, Stay Fit While You Sit, Carpal Tunnel) Each set of slides & explanation in how to present that particular program is \$ 250.00 per program.

For more information contact Dr. Harold H. George, Jr.: Office 717-569-5731, Fax 717-569-4195

drskipgeorge@verizon.net

SHARED OFFICE SPACE/PARTNERSHIP OPPORTUNITY My name is Robert Wagner and I practice in Palmyra, PA. I've been the same location for 21 years and have a very stable patient base. I am looking for someone to share office space with the opportunity to lead a partnership. I have a great location and good referral numbers. A sharing opportunity allows the office to always remain open thus benefiting both doctors. I have a modern, newly remodeled office with XR, CBP and Lloyd tables, I have a mature staff and all the necessary educational tools to build and thrive in practice. Sharing space saves money and maximizes your profit. Call for more information: 717-838-8889 or doctorrwgdc@comcast.net

ARE YOU INCLUDED IN SHARON GORMAN'S MONDAY MORNING MESSAGE? E-mail your request to focus@noln.com.

IF YOU OR SOMEONE YOU KNOW IS INTERESTED IN JOINING THE CHIROPRACTIC FELLOWSHIP, call (717) 441-6042 or get membership information at www.chirofellowpa.org.

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To remove your name from this list email corinne@wannerassoc.com.